# What A Journey NO COMPASS



# Why MIY

#### I have travelled extensively

- Set up supply chains across the world
- Worked with great people across continents and cultures
- York has been the constant in my life
- So many opportunities
- Great team
- ► The Pay

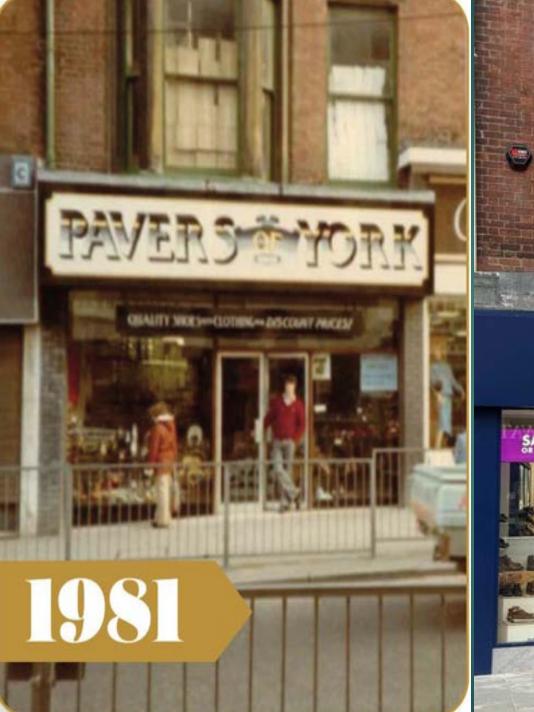
#### Travelling Adventures

- Soon to be 100 countries
- Kidnapped on the Chinese border
- Held at gunpoint in India
- Visited more states and seen the inside of more prisons than 99% of Indians
- Jumped off a burning plane
- Crashed a plane I was piloting
- Been near a bomb going off
- Skied in Lebanon and on the India Pakistan border
- All before I even went to Ukraine

#### Pavers Journey

- ▶ £200 loan
- Party plan
- Warehouse
- ► 1<sup>st</sup> shop
- Sold clothing and general goods before Shoes
- Always great value







SAVE 30%





# Cautious Business

- Reinvest profits
- Bad times will come
- Don't be reliant on banks or other financial institutions
- Understand your customer, don't let marketeers or advisors get in between you and your customer



# Early Adopters

- EPOS / Computers
- The web shoe-shop.com 1999
- Pavers TV
- Pavers England
- Al
- Carbon Neutrality
- Green Energy
- Rainwater collection

### Most Proud Of

- Never expected to grow so big
- The family are all still talking
- The next generation has taken over
- Retaining our Family / Yorkshire long term values
- Carbon neutral (scope 1 & 2)
- Best Companies 3 \*
- The Pavers Foundation



### Pavers Foundation (2018)



About us Blog v Support Us Green Initiatives

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Grant Application Feedback

#### SO FAR, WE ARE PROUD TO HAVE DONATED

3

£2,040,000

#### Distribution

- Health Education Community
- One third for family chosen charities
- Two thirds to charities that mean something to the 2,000 people that work for us
- Just short of 250 applications last year were awarded grants from £750 upwards.
- I have also raised nearly £500,000 for Ukraine and delivered over £2 million of value saving in other peoples estimates hundreds of lives.

#### The White Van & No Plan



#### Going Into Ukraine March 2022



#### Leaving was more popular



#### Family means everything







#### Our border crossing to





#### **Beautiful Cities**



#### The Local Department Store





#### The Opera House



#### The Highs and the Lows







#### Pensioner's SAS



#### Along The Way

#### 21:42 4

#### Post

Alex Bond O @AlexBondODUA-22h I would name a street in Odesa in Stuart's honour.

.. + 20

#### Much respect - 1988 ==

The Original Yorkie @Yorkie... 23h When you work for and with a man who cares about others and saving lives. Just amazing to think these items are saving lives.

Add to that tourniquets, Celox powders and even a field hospital and you understand where 400K has gone. Saving lives priceless x.com/ alexbondodua/s...



Q1 1210 ♥25 Artes □ 2

OSM @O.S.M1-2th He's a saint @PavershelpUlkr seriously goes out of his way. Fair play € € € € O1 t2 © & 25 Q ±

Alex Bond 😳

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#### When you run out of money







#### HOPING TO MAKE A DIFFERENCE WITH EVERY PAIR

#### Ambassador for Lepra





- We worked with Lepra to create a mobile shoe factory making footwear in the Leprosy colonies.
- These change Life's for £6 to £12
- 250,000 new cases a year

# Millie Wright Children's Charity

Alex and Sarah both have a life threatening condition, however, they WILL NOT receive equal support!



Help us to #createchange

www.millieschildrenscharity.org

### Add nice York pic